



Business Planning Information Package

The Corporation of the Town of Iroquois Falls

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GRANTS AVAILABLE TO YOU!

CAPITAL

<p>Business Development Bank of Canada https://www.bdc.ca/en/pages/home.aspx</p> <p>Description: BDC actively supports the development and growth of Canadian small and medium-sized enterprises through its complementary financing, venture capital and consulting services.</p>
<p>Canada Small Business Financing Program – Industry Canada http://www.ic.gc.ca/eic/site/csbfp-pfpec.nsf/eng/Home</p> <p>Description: Up to \$500,000 financing for any one business, of which no more than \$350,000 can be used for purchasing leasehold improvements or improving leased property and purchasing or improving new or used equipment.</p>
<p>Futurpreneur Canada - Financing and Mentoring https://www.futurpreneur.ca/en/get-started/</p> <p>Description: Mentoring, educational resources and startup financing assistance to aspiring young entrepreneurs.</p>
<p>Community Futures Program – Ontario http://fednor.gc.ca/eic/site/fednor-fednor.nsf/eng/h_fn01468.html</p> <p>Description: FedNor’s Community Futures (CF) Program, supports 24 Community Futures Development Corporations (CFDCs) in Northern Ontario. CFDCs offer a wide variety of programs and services supporting community economic development and small business growth.</p>
<p>NextGen Biofuels Fund - Sustainable Development Technology Canada https://www.sdtc.ca/en/funding/funds/nextgen</p> <p>Description: A \$915 million fund to support establishment of first-of-kind commercial scale demonstration facilities for the production of next-generation renewable fuels (i.e. cellulosic ethanol or next-generation biodiesel) and coproducts.</p>
<p>Ontario Emerging Technologies Fund - Ontario Capital Growth Corporation http://www.ocgc.gov.on.ca/index_en.php?page=ontario-emerging-technologies-fund</p> <p>Description: Initial investment to leverage private sector capital in clean technology, life sciences and advanced health technologies, digital media and information and communications technology sectors. Program will make a direct co-investment into a successful company alongside the qualified investor.</p>

CAPITAL

Capital investment Small Business Grants and Loans

<https://www.mentorworks.ca/what-we-offer/government-funding/capital-investment/>

Description: Federal and provincial governments provide loans and grants for small business units to help them invest in capital equipment, enterprise software, and advanced technologies to expand and improve their operations. Financial programs can assist organizations in areas such as building design and construction, technology investments and commercialization strategies.

The Jobs and Prosperity Fund

<https://www.ontario.ca/page/jobs-and-prosperity-fund>

Description: Businesses, business associations and entrepreneurs can get funding for projects to enhance productivity and help them compete in the global marketplace.

SD Tech Fund - Sustainable Development Technology Canada

<https://www.sdtef.ca/en/apply/sd-tech-fund>

Description: A \$915 million fund to support late-stage development and pre-commercial demonstration of clean technology solutions contributing to clean air, clean water and clean land, and addressing issues of climate change.

SMART Program - Canadian Manufacturers and Exporters

<http://www.cme-smart.ca/>

Description: Financial assistance for manufacturing productivity improvement projects such as lean design and lean manufacturing, quality improvement, energy efficiency, IT best practices, and environmental impact reduction.

Strategic Aerospace and Defence Initiative - Industry Canada

http://ito.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00022.html

Description: Firms, organizations or institutions may apply for investments assistance repayable over the long term in conducting R and D in eligible aerospace and defence technologies.

COMMERCIALIZATION

Conservation Fund

<http://www.ieso.ca/get-involved/funding-programs/conservation-fund/cf-overview>

Description: The Conservation Fund provides financial support to new and innovative electricity conservation initiatives designed to enable Ontario's residents, businesses and institutions to cost-effectively reduce their demand for electricity.

Innovation Demonstration Fund (IDF) Program

<https://www.mentorworks.ca/what-we-offer/government-funding/capital-investment/idf/>

Description: Used for technology demonstration projects at the pilot stage of development. The focus is on bioproducts, clean-tech technologies and commercialization strategies. The project must have been tested and proven viable to encourage pilot-scale plant. IDF Ontario is to help in efforts to commercialize innovative technologies by mitigating the risk of projects with significant pilot-scale technical challenges. No routine engineering, upgrading, or improvements to existing processes, designs or products encouraged. Supports start-up costs associated with the development and design of pilot-scale prototypes

NextGen Biofuels Fund - Sustainable Development Technology Canada

<https://www.sdtc.ca/en/funding/funds/nextgen>

Description: A \$915 million fund to support establishment of first-of-kind commercial scale demonstration facilities for the production of next-generation renewable fuels (i.e. cellulosic ethanol or next-generation biodiesel) and coproducts.

NRC Industrial Research Assistance Program

<https://www.nrc-cnrc.gc.ca/eng/irap/>

Description: The National Research Council of Canada Industrial Research Assistance Program (NRC-IRAP) provides financial support to qualified small and medium sized enterprises in Canada to help them develop technologies for competitive advantage. Financial support may be provided for an eligible research and development project, supporting a portion of salary and contractor costs associated with the project.

Ontario Centres of Excellence

<http://www.oce-ontario.org/programs>

Description: 6 sector-based centres and various programs to strengthen research linkages between academia and industry.

SD Tech Fund - Sustainable Development Technology Canada

<https://www.sdtc.ca/en/apply/sd-tech-fund>

Description: A \$915 million fund to support late-stage development and pre-commercial demonstration of clean technology solutions contributing to clean air, clean water and clean land, and addressing issues of climate change.

COMMUNITY INFRASTRUCTURE

<p>Programs and Funding for Indigenous Peoples https://www.ontario.ca/page/programs-and-funding-indigenous-people</p> <p>Description: Includes Indigenous health and wellness strategy, youth work exchange and internship programs, education strategies, housing, legal help, and Northern Ontario roads.</p>
<p>Brownfields Financial Tax Incentive Program - Ontario Ministry of Municipal Affairs and Housing http://www.mah.gov.on.ca/Page223.aspx</p> <p>Description: Property tax assistance to encourage the cleanup and redevelopment of brownfield properties.</p>
<p>Infrastructure Ontario's Loan Program http://www.infrastructureontario.ca/About-Infrastructure-Ontario/</p> <p>Description: Affordable, long-term, fixed-rate financing available to Ontario municipalities, universities, and other eligible broader public sector clients to build and renew public infrastructure.</p>
<p>The Ontario Trillium Foundation https://otf.ca/?redirected=1</p> <p>Description: Helps build healthy and vibrant communities by strengthening the capacity of the voluntary sector through investments in community-based initiatives.</p>
<p>The New Building Canada Fund http://www.infrastructure.gc.ca/plan/nbcf-nfcc-eng.html</p> <p>Description: The New Building Canada Fund (NBCF) is one component within the overall \$53 billion New Building Canada Plan (NBCP). It is a \$14-billion Fund that will support projects of national, regional and local significance that promote economic growth, job creation and productivity.</p>
<p>Industrial Research Assistance Program - National Research Council Canada https://www.nrc-cnrc.gc.ca/eng/irap/</p> <p>Description: Technical advisory services, networking and financial assistance to SMEs (small & medium enterprises).</p>

DIGITAL MEDIA CAPITAL

Digital Technology Adoption Pilot Program (DTAPP)

<http://www.ic.gc.ca/eic/site/ich-epi.nsf/eng/02247.html>

Description: DTAPP is designed to speed up the rate at which SMEs (small & medium enterprises) in Canada adopt digital technology and build digital skills. Through new and existing networks and relationships with colleges and organizations across Canada, the DTAPP team provides SMEs access to expertise in the digital technology adoption field. The DTAPP team also works with other government organizations to leverage the synergies of all available Digital Economy Strategy resources.

Film or Video Production Services Tax Credit Program - Canada Revenue Agency

<https://www.canada.ca/en/revenue-agency/services/tax/international-non-residents/film-media-tax-credits/film-video-production-services-tax-credit-program.html>

Description: The Film or Video Production Services Tax Credit (PSTC) is designed to enhance Canada as a location of choice for film and video productions employing Canadians, as well as to strengthen the industry and secure investment.

Ontario Book Publishing Tax Credit (OBPTC)

http://www.omdc.on.ca/book/tax_credits/OBPTC.htm

Description: Tax credit for Ontario publishing companies to publish and promote works by a Canadian author.

Ontario Computer Animation and Special Effects Tax Credit (OCASE)

http://www.omdc.on.ca/film_and_tv/tax_credits/OCASE.htm

Description: Ontario tax credits for computer animation and special effect activities in film or TV productions.

Ontario Film and Television Tax Credit (OFTTC)

http://www.omdc.on.ca/film_and_tv/tax_credits/OFTTC.htm

Description: Ontario refundable tax credit for film and video productions.

Ontario Interactive Digital Media Tax Credit

http://www.omdc.on.ca/interactive/Tax_Credits.htm

Description: Ontario refundable tax credit for labour, marketing and distribution expenditures for the creation of interactive digital media products.

Ontario Production Services Tax Credit (OPSTC)

http://www.omdc.on.ca/film_and_tv/tax_credits/OPSTC.htm

Description: Ontario refundable tax credit for qualifying labour expenditures for those productions that do not meet the Canadian content requirements.

Ontario Sound Recording Tax Credit (OSRTC)

http://www.omdc.on.ca/music/Tax_Credits/OSRTC.htm

Description: Ontario tax credit to support sound or music video recording activities.

ECONOMIC DEVELOPMENT PROGRAM

<p>Economic Development Initiative (EDI) http://fednor.gc.ca/eic/site/fednor-fednor.nsf/eng/h_fn03152.html</p> <p>Description: Supports business and economic development activities that encourage sustainable growth in Ontario’s Francophone communities.</p>
<p>Invest Canada-Community Initiatives (ICCI) (Federal) http://tradecommissioner.gc.ca/funding-financement/icci-icic/index.aspx?lang=eng</p> <p>Description: Designed to help Canadian communities attract, retain and expand foreign direct investment. ICCI supports non-profit and public-private partnerships at the local community level.</p>
<p>Northern Communities Investment Readiness (NCIR) Initiative http://www.mndm.gov.on.ca/en/northern-development/community-support/northern-communities-investment-readiness-initiative</p> <p>Description: Helps communities identify investment opportunities and respond to potential investors.</p>
<p>The Jobs and Prosperity Fund https://www.ontario.ca/page/jobs-and-prosperity-fund</p> <p>Description: Businesses, business associations and entrepreneurs can get funding for projects to enhance productivity and help them compete in the global marketplace.</p>

EXPORT

<p>Canadian Commercial Corporation (CCC) http://www.ccc.ca/en</p> <p>Description: International contracting agency provides export-related assistance in military sales and Canadian commitments for international assistance.</p>
<p>Export Development Canada https://www.edc.ca/en/Pages/default.aspx</p> <p>Description: A crown corporation that offers financing, credit insurance and bonding solutions to Canadian exporters.</p>
<p>Export Guarantee Program https://www.edc.ca/en/solutions/working-capital/export-guarantee-program.html</p> <p>Description: The Export Guarantee Program can assist with increased access to financing, guaranteeing that your loans and other financing arrangements will be paid back to your financial institution.</p>
<p>Export Market Access - A Global Expansion Program http://exportaccess.ca/en/home</p> <p>Description: A 50/50 cost-sharing grant to help Ontario SMEs (small & medium enterprises) cover costs incurred to develop export sales in foreign markets, predominately outside the US.</p>
<p>Going Global Innovation - Foreign Affairs and International Trade Canada http://tradecommissioner.gc.ca/innovators-innovateurs/funding-opportunities-opportunities-dappui.aspx?lang=eng</p> <p>Description: Pays eligible expenses for Canadian researchers to meet with key R and D players in foreign countries pursuing collaborative opportunities.</p>
<p>Investment Accelerator Fund http://www.marsiaf.com/</p> <p>Description: The Investment Accelerator Fund (IAF) helps accelerate the growth of new technology companies being established in Ontario and positions them for further investment by angels and venture capitalists. The fund invests up to \$500,000 in companies that have the potential to be global leaders in their field and provide sustainable economic benefits to Ontario.</p>

EXPORT

Market Xpansion Loan

<https://www.bdc.ca/en/financing/business-loans/pages/expansion-loan.aspx>

Description: BDCs innovative Market Xpansion Loan provides up to \$50,000 and can be used to expand your domestic market or explore foreign markets.

New Exporters to Border States (NEBS)

<https://canadabusiness.ca/programs/new-exporters-to-border-states-1/?it=eng/program/2229/>

Description: A hands-on introduction course to the basics of exporting to the USA which includes visits to US Customs and a freight forwarder.

SMART Prosperity Now Program

<http://www.cme-smart.ca/>

Description: The SMART Prosperity Now program provides funding for small business expansion projects that look to improve sales and services in international markets. The program's objectives are centered on retaining Canadian jobs and strengthening our national economy.

ENERGY

Conservation Fund - Independent Electric System Operator

<http://www.ieso.ca/get-involved/funding-programs/conservation-fund/cf-overview>

Description: The Conservation Fund provides financial support to new and innovative electricity conservation initiatives designed to enable Ontario's residents, businesses and institutions to cost-effectively reduce their demand for electricity.

Feed-in Tariff Program - Independent Electric System Operator

<http://www.ieso.ca/sector-participants/feed-in-tariff-program/overview>

Description: Procurement program that guarantees specific prices for various forms of renewable electricity production sources, including on-shore wind, hydroelectric, solar, biogas, biomass and landfill gas.

High Performance New Construction - Independent Electric System Operator

<https://www.saveonenergy.ca/Business/Program-Overviews/New-Construction.aspx?scNodeID=119>

Description: Financial assistance to promote the design and construction of high performance buildings.

NextGen Biofuels Fund - Sustainable Development Technology Canada

https://www.sdtc.ca/en?page=nextgen-funding-niche&hl=en_CA

Description: A \$915 million fund to support establishment of first-of-kind commercial scale demonstration facilities for the production of next-generation renewable fuels (i.e. cellulosic ethanol or next-generation biodiesel) and coproducts.

SMART Program - Canadian Manufacturers and Exporters

<http://www.cme-smart.ca/>

Description: Financial assistance for manufacturing productivity improvement projects such as lean design and lean manufacturing, quality improvement, energy efficiency, IT best practices, and environmental impact reduction.

FEDNOR

Small business loans

FedNor supports a network of 24 Community Futures Development Corporations (CFDCs) in Northern Ontario. These local, not-for-profit organizations provide business financing, as well as business planning and other services.

Learn more or contact your local CFDC today!

Financing for research and development

Under FedNor's Innovation priority, businesses can apply for project financing for activities related to applied research and development (R&D) that have commercial market potential.

This would include initiatives that increase the level of innovation, productivity, quality and competitiveness in key sectors such as biotechnology, the mining and forest industries, agri-food, information and communications technology, renewable energy and manufacturing.

Examples:

- proof of concept, engineering design, prototype development, product testing, patent registration;
- early stage marketing, outreach and promotional initiatives, product, process and service certifications;
- market research and technical studies to determine needs and direct future R&D and other related R&D studies

To learn if your innovative project is eligible for financing through FedNor, consult our Innovation guidelines.

Website: <http://fednor.gc.ca/eic/site/fednor-fednor.nsf/Intro>

FEDNOR

Support for manufacturers

Targeted Manufacturing Initiative for Northern Ontario

Through FedNor's Targeted Manufacturing Initiative for Northern Ontario (TMINO), companies can apply for financing to assess the need for productivity improvements, and to modernize their operations by upgrading and improving equipment used in the manufacturing process. The goal of this initiative is to help Northern Ontario manufacturers boost their productivity, leading to sales growth, increased exports and job creation.

By helping manufacturers increase their productivity, FedNor is helping Northern Ontario become more competitive in the global economy.

Advanced Manufacturing Initiative

For larger-scale, transformative projects, Ontario manufacturers can apply for support through the Advanced Manufacturing Fund (AMF). AMF supports projects that aim to increase productivity; advance development or adoption of cutting-edge technologies; establish clusters or supply chains; and foster collaboration between the private sector, research institutions and post-secondary institutions. In Ontario, AMF is being administered by the Federal Economic Development Agency for Southern Ontario.

Website: <http://fednor.gc.ca/eic/site/fednor-fednor.nsf/Intro>

FEDNOR

Support for youth internships

Is your business looking to undertake a project related to innovation, digital economy or trade? FedNor may be able to help you hire a youth intern.

Through its Youth Internship Initiative, FedNor helps postsecondary graduates obtain crucial professional experience and, in turn, provides Northern Ontario businesses with access to educated and motivated young people to help support their goals.

Financing through FedNor initiatives

FedNor funds a number of initiatives that provide financial support to Northern Ontario businesses.

For women entrepreneurs

The FedNor-supported PARO Centre for Women's Enterprise is a leading resource for women in Northern Ontario who want to start a business, grow a business or build new networks across the region. To learn more about PARO's peer lending funds or their other services, visit the PARO website.

Find angel investors

Are you a new or growing business looking for investment capital? The FedNor-supported Northern Ontario Angels (NOA) network can connect you with the right investors and provide the resources you need to make it happen. Learn more at the NOA website.

Website: <http://fednor.gc.ca/eic/site/fednor-fednor.nsf/Intro>

FEDNOR

Northern Ontario Development Program

Through its flagship Northern Ontario Development Program, FedNor invests in projects that support community economic development, business growth and competitiveness, and innovation.

The goal is to encourage economic growth, diversification, job creation and self-reliant communities in Northern Ontario. To achieve these objectives, FedNor provides financial support to viable projects led by businesses, municipalities, First Nations, and other organizations and institutions. They also support youth internships, providing project partners with bright young minds while giving post-secondary graduates valuable work experience in Northern Ontario.

Since April 2006, FedNor has approved more than \$263.50 million in support of 1,322 projects through the NODP to benefit Northern Ontario's economy.

To determine if your project meets the funding criteria, explore this program's three priorities:

- **Community economic development**
- **Business growth and competitiveness**
- **Innovation**

Website: <http://fednor.gc.ca/eic/site/fednor-fednor.nsf/Intro>

FEDNOR

Community Economic Development

FedNor is committed to working with economic development and industry stakeholders to build strong and sustainable communities in Northern Ontario. FedNor supports communities' efforts to plan and mobilize their resources, enhance business growth, and exploit new opportunities for economic development and diversification.

Recognizing the unique challenges facing Northern Ontario communities, many of which are small, rural and remote, FedNor will target its support to help them create the conditions necessary for economic growth and development.

Expected Results

Results generated by FedNor's investments in community economic development will include:

- increased community mobilization to identify and prioritize viable economic opportunities through enhanced decision-making and planning;
- strengthened community economic competitiveness through implementation of identified priorities to diversify and stimulate business investment and growth in the short to medium-term (up to five years); and
- enhanced collaboration among stakeholders to achieve shared regional economic development goals in the short- to medium-term (up to five years).

Eligible Applicants

- Not-for-profit organizations in Northern Ontario, such as community economic development, Aboriginal and Francophone organizations, industry and business associations, networks, or alliances.
- Municipalities; municipal organizations; and First Nations in Northern Ontario.

FEDNOR

Eligible Project Activities

Activities related to community economic development, including those that leverage key economic sectors, such as mining and forest industries, tourism, agri-food, information and communications technology, renewable energy and manufacturing. Examples of eligible project activities include:

- strategic and business planning, sector or industry analysis, feasibility, marketing and engineering studies, recovery plans, workforce attraction and retention strategies, community investment readiness plans, inventories of community assets and community profiles;
- strengthening communities' economic foundations, including industrial and commercial assets and industrial/ business parks, downtown revitalization, and waterfront development;
- implementation of priority initiatives identified in economic development plans that demonstrate strong economic results; and youth internships to assist with projects related to community economic and business development.

Other activities related to community economic development necessary to further an economic goal in Northern Ontario may be considered on a case-by-case basis.

Eligible Costs

Eligible costs include all expenses directly related to the project and deemed reasonable and necessary for its execution...

Website: <http://fednor.gc.ca/eic/site/fednor-fednor.nsf/Intro>

FEDNOR

Business Growth and Competitiveness

FedNor is committed to fostering economic growth and increased competitiveness of Northern Ontario's businesses by working with community and industry stakeholders to invest in projects that improve productivity, reach new markets, facilitate access to capital, foster investment, encourage entrepreneurship and cultivate industry collaboration.

Expected Results

Results generated by FedNor's investments in business growth and competitiveness will include:

- enhanced productivity, competitiveness and business management capacity;
- improved trade and export performance and supply chain integration in the short- to medium-term (up to five years);
- enhanced level of investment from outside the region that increases the number of enterprises established and/or expanded in Northern Ontario; and
- diversified traditional industries and emerging sectors producing more value-added and knowledge-based products and services.

Eligible Applicants

- Not-for-profit organizations in Northern Ontario, such as community economic development, Aboriginal and Francophone organizations, industry and business associations, networks, or alliances.
- Municipalities; municipal organizations; and First Nations in Northern Ontario.
- SMEs (small & medium enterprises) with fewer than 500 employees within Northern Ontario seeking youth internships.

Eligible Project Activities

Activities related to helping Northern Ontario SMEs get established, grow and increase their competitiveness in key sectors, such as the mining and forest industries, tourism, agri-food, information and communications technology, renewable energy and manufacturing. Examples of eligible project activities include:

- business management capacity development, such as planning, training, research, access to business management expertise and export readiness;
- access to new markets outside Northern Ontario with emphasis on foreign markets, such as trade and export development advisory services, supply chain integration, trade missions, business-to-business matchmaking, market research and analysis, promotional or marketing campaigns;
- investment attraction, including developing and implementing investment attraction strategies and marketing strategies;
- industry collaboration and support for SMEs, such as business incubators, industry networks, and regional and sectoral initiatives;

- development, promotion and expansion of business associations, sector alliances or networks to facilitate industry growth through information sharing and collaboration; and
- youth internships to assist with projects related to innovation, the digital economy and trade for a period of 12 months.

Other activities related to business growth and competitiveness necessary to further an economic goal in Northern Ontario may be considered on a case-by-case basis.

Eligible Costs

Eligible costs include all incremental expenses directly related to the project and deemed reasonable and necessary for its execution...

Website: <http://fednor.gc.ca/eic/site/fednor-fednor.nsf/Intro>

FEDNOR

Innovation

FedNor is committed to supporting Northern Ontario's economy by encouraging communities and businesses to become more innovative, productive and competitive through the adoption, adaptation and commercialization of new technologies, fostering technology linkages between business and institutions, advancing technological research and development, and promoting community innovation initiatives.

Expected Results

Results generated by FedNor's investments in innovation will include:

- Strengthened or new alliances and clusters among businesses, research institutions and innovation centres to commercialize applied research and development in the short- to medium-term (up to five years);
- Increased number of businesses in Northern Ontario engaged in the applied research and innovation process; and
- increased number of value-added products, processes or services developed and commercialized to enhance productivity and competitiveness in key sectors in Northern Ontario.

Eligible Applicants

Not-for-profit organizations in Northern Ontario, such as community economic development, Aboriginal and Francophone organizations, industry and business associations, networks, post-secondary institutions, research centres or alliances. Municipalities; municipal organizations; and First Nations in Northern Ontario. SMEs (small & medium enterprises) with fewer than 500 employees in Northern Ontario, including corporations, partnerships, cooperatives, proprietorships, trusts or consortia.

Eligible Project Activities

Activities related to applied research and development (R&D) with commercial market potential, including:

- Proof of concept, engineering design, prototype development, product testing, patent registration;
- early stage marketing, outreach and promotional initiatives, product, process and service certifications;
- market research and technical studies to determine needs and direct future R&D and other related R&D studies; and
- youth internships to assist with projects related to R&D for a period of 12 months.

Activities that enable organizations and SMEs to increase the level of innovation, productivity, quality and competitiveness in key sectors, such as biotechnology, the mining and forest industries, agri-food, information and communications technology, renewable energy and manufacturing. Eligible activities include:

- technology development and acceleration;

- commercialization of intellectual property;
- creating, acquiring or enhancing assets and capacity to support technological innovation, industrial R&D, and creation, adoption or adaptation of technology;
- linking stakeholders in the innovation system to create synergies, optimize information sharing and collaborative working relationships and create or strengthen technology and research clusters;
- acquiring the services of a consultant, accountant or other expertise to complete complex funding applications and proposals to government or other research granting/funding programs;
- training on new equipment or process enhancements in support of technology innovation and transfer;
- completing studies, assessments, analyses and plans of management and operations;
- undertaking feasibility studies, project plans, business plans/ strategies, cluster and competitiveness studies; and
- youth internships to assist with projects related to innovation for a period of 12 months.

Other activities related to innovation necessary to further an economic goal in Northern Ontario may be considered on a case-by-case basis.

Eligible Costs

Eligible costs include all expenses directly related to the project and deemed reasonable and necessary for its execution.

Website: <http://fednor.gc.ca/eic/site/fednor-fednor.nsf/Intro>

HUMAN RESOURCES & TRAINING

Apprenticeship Job Creation Tax Credit - Canada Revenue Agency

<https://www.canada.ca/en/revenue-agency/services/tax/individuals/topics/about-your-tax-return/tax-return/completing-a-tax-return/deductions-credits-expenses/line-412-investment-tax-credit/apprenticeship-job-creation-tax-credit.html>

Description: A 10 percent Federal tax credit to cover salaries and wages paid to training new apprentices in the first two years of the contract.

Apprenticeship Training Tax Credit

<https://www.fin.gov.on.ca/en/credit/atcc/>

Description: The Apprenticeship Training Tax Credit (ATTC) is a refundable tax credit. It is available to employers who hire and train apprentices in certain skilled trades.

Canada Summer Jobs

<https://www.canada.ca/en/employment-social-development/services/funding/canada-summer-jobs.html>

Description: Contributions for employers to hire students during the summer.

Canadian Institutes of Health Research - Innovation and Industry Programs

<http://www.cihr-irsc.gc.ca/e/37788.html>

Description: Major federal health research funding agency for universities, hospitals and research institutes has research programs matching industry partner's financial contributions.

Connect Canada Internship Program

<https://www.mentorworks.ca/what-we-offer/government-funding/human-resources-and-training/connect-canada/>

Description: Connect Canada is a national internship program that links Canadian companies with graduate students and post-doctoral fellows for research placements. Companies receive a cost-effective way to conduct R&D, while interns gain relevant industry experience that enhances their graduate studies.

HUMAN RESOURCES & TRAINING

<p>Canada Foundation for Innovation https://www.innovation.ca/awards</p> <p>Description: To strengthen the ability of Canadian universities, colleges, research hospitals, and other not-for-profit institutions to carry out world-class research and technology development that will benefit Canadians. CFI contributes 40 percent of total eligible project costs.</p>
<p>FEDNOR - Youth Internships - Private Sector Program http://fednor.gc.ca/eic/site/fednor-fednor.nsf/eng/fn03445.html</p> <p>Description: Supports full-time employment of recent graduates of post-secondary institutions up to 12 months in Northern Ontario.</p>
<p>Industrial R and D Fellowships - Natural Sciences and Engineering Research Council of Canada http://www.nserc-crsng.gc.ca/Students-Etudiants/PD-NP/Industrial-Industrielle_eng.asp</p> <p>Description: The Industrial R&D Fellowships (IRDF) program helps partners hire a postdoctoral researcher for a two-year period to undertake a project (or projects) of importance to the organization and to evaluate the fellow for potential long-term employment.</p>
<p>Ontario Research Fund - Ontario Ministry of Research and Innovation https://www.ontario.ca/page/ontario-research-fund</p> <p>Description: The Ontario Research Fund Research Excellence (ORF-RE) program promotes research excellence in Ontario by supporting transformative, internationally significant research of strategic value to the province. The ORF-RE focuses on scientific excellence and strong commercialization and targets new, leading-edge research initiatives.</p>
<p>Industrial R and D Scholarships - Natural Sciences and Engineering Research Council of Canada http://www.nserc-crsng.gc.ca/Students-Etudiants/PG-CS/IIS-MPI_eng.asp</p> <p>Description: Financial assistance for companies to hire recent doctoral graduates in science and engineering to conduct research and development in industries.</p>
<p>Industrial Research Assistance Program - National Research Council Canada https://www.nrc-cnrc.gc.ca/eng/irap/</p> <p>Description: Technical advisory services, networking and financial assistance to SMEs (small & medium enterprises).</p>
<p>Ontario Centres of Excellence http://www.oce-ontario.org/programs/industry-academic-collaboration</p> <p>Description: 5 various programs to strengthen research linkages between academia and industry.</p>

HUMAN RESOURCES & TRAINING

Ontario Labour Market Partnerships

<http://www.tcu.gov.on.ca/eng/employers/labourMarket.html>

Description: Ontario Labour Market Partnerships support partnerships among employers, employer/employee associations, and community organizations to address identified labour market issues.

Ontario Summer Jobs Service

<https://www.ontario.ca/page/summer-jobs-students>

Description: Wage support for employers hiring students for seasonal jobs during the summer.

Wage Subsidies and Tax Credits

<http://www.cbo-eco.ca/en/index.cfm/financing/government-loans-and-grants/wage-subsidies-and-tax-credits-for-employers/>

Description: Hiring employees is often an essential part of operating a business. Whether you need a full-time employee or an extra person to help you during a busy season, this guide will give you an overview of programs that are available in Ontario. There are wage subsidies and tax credits for different types of hiring, including: Internships, Apprenticeships, Youth employment and Summer employment.

The Jobs and Prosperity Fund

<https://www.ontario.ca/page/jobs-and-prosperity-fund>

Description: Businesses, business associations and entrepreneurs can get funding for projects to enhance productivity and help them compete in the global marketplace.

HUMAN RESOURCES & TRAINING

Cooperative Education Tax Credit (CETC)

<https://www.fin.gov.on.ca/en/credit/cetc/>

Description: The Co-operative Education Tax Credit (CETC) is a refundable tax credit. The CETC is available to employers who hire students enrolled in a co-operative education program at an Ontario university or college. The Canada Revenue Agency (CRA) administers the program on behalf of Ontario through the federal income tax system.

Employer Signing Bonus

http://www.tcu.gov.on.ca/eng/employers/emp_bonus.html

Description: A \$2,000 bonus for an employer who hires and registers an apprenticeship candidate as an apprentice.

FEDNOR - Youth Internships Program

<http://fednor.gc.ca/eic/site/fednor-fednor.nsf/eng/fn03445.html>

Description: Young people being considered for a youth internship must:

- be unemployed or underemployed youth (persons aged 30 and under);
- have graduated within the last three years with a degree, diploma or certificate from a recognized postsecondary institution
- be legally entitled to work in Canada
- have not previously participated as a youth intern in FedNor's Northern Ontario Development Program or in any other federal or provincial internship program with pay for a period of six months or more;
- not be related to the directors, officers or managers of the organization; and
- work on projects related to innovation, digital economy or trade (applicable only to private-sector internships).

Small and medium-sized enterprises (SMEs):

FedNor will contribute up to 50 percent (\$31,500) for the eligible costs of salary, employee benefit expenses, and professional and business skills development and associated travel costs for a period of 12 months in a fulltime position.

Private Sector Applicants are not eligible to apply under the EDI.

HUMAN RESOURCES & TRAINING

Hiring and Training Grant Funding for Business

<https://www.mentorworks.ca/what-we-offer/government-funding/human-resources-and-training/>

Description: A business is only as strong as its team. If you are planning on expanding or developing your workforce, there are Canadian government grants for small business recruitment activities to ensure they have qualified workers and the requisite skills and capabilities to support ongoing and future business plans. Funding programs can help organizations hire or retrain staff, improve their effectiveness and train their staff in new areas such as advanced technologies or operational processes.

Youth Employment Program - National Research Council Canada

https://www.nrc-cnrc.gc.ca/eng/irap/services/youth_initiatives.html

Description: Financial assistance to innovative Canadian SMEs (small & medium enterprises) to hire post-secondary graduates.

NORTHERN ONTARIO HERITAGE FOUNDATION

Northern Business Opportunity Program - Business Expansion Projects

<https://nohfc.ca/en/programs/northern-business-opportunity-program-business-expansion-projects>

Description: The Northern Business Opportunity Program supports the vision of the Growth Plan for Northern Ontario by encouraging business productivity and expansion, and global investment in northern communities.

Northern Business Opportunity Program - Film & Television Industry Projects

<https://nohfc.ca/en/programs/northern-business-opportunity-program-film-television-industry-projects>

Description: The Northern Business Opportunity Program supports the vision of the Growth Plan for Northern Ontario by encouraging business productivity and expansion, and global investment in northern communities.

Northern Business Opportunity Program - New Investment Projects

<https://nohfc.ca/en/programs/northern-business-opportunity-program-new-investment-projects>

Description: The Northern Business Opportunity Program supports the vision of the Growth Plan for Northern Ontario by encouraging business productivity and expansion, and global investment in northern communities.

Northern Business Opportunity Program - Small Business Start-up Projects

<https://nohfc.ca/en/programs/northern-business-opportunity-program-small-business-start-projects>

Description: The Northern Business Opportunity Program supports the vision of the Growth Plan for Northern Ontario by encouraging business productivity and expansion, and global investment in northern communities.

Northern Community Capacity Building Program - Community Capacity Building Initiatives

<https://nohfc.ca/en/programs/northern-community-capacity-building-program-community-capacity-building-initiatives>

Description: The Community Capacity-Building Program helps northern communities develop the capacity to promote, attract, and support economic growth in the existing and emerging priority economic sectors identified in the Growth Plan for Northern Ontario.

Northern Community Capacity Building Program - Event Partnership

<https://nohfc.ca/en/programs/northern-community-capacity-building-program-community-capacity-building-initiatives>

Description: The Community Capacity-Building Program helps northern communities to develop the capacity to promote, attract, and support economic growth in the existing and emerging priority economic sectors identified in the Growth Plan for Northern Ontario.

NORTHERN ONTARIO HERITAGE FOUNDATION

Northern Innovation Program - Applied Research & Technology Development Projects

<https://nohfc.ca/en/programs/northern-innovation-program-applied-research-technology-development-projects>

Description: The Northern Innovation Program supports the vision of the Growth Plan for Northern Ontario by supporting the development and commercialization of new technologies that will contribute to future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

Northern Innovation Program - Industrial Research Chairs

<https://nohfc.ca/en/programs/northern-innovation-program-industrial-research-chairs>

Description: The Northern Innovation Program supports the vision of the Growth Plan for Northern Ontario by supporting the development and commercialization of new technologies that will contribute to future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

Northern Innovation Program - Opportunity Assessment Projects

<https://nohfc.ca/en/programs/northern-innovation-program-opportunity-assessment-projects>

Description: The Northern Innovation Program supports the vision of the Growth Plan for Northern Ontario by supporting the development and commercialization of new technologies that will contribute to future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

Northern Innovation Program - Pilot Demonstration & Commercialization Projects

<https://nohfc.ca/en/programs/northern-innovation-program-pilot-demonstration-commercialization-projects>

Description: The Northern Innovation Program supports the vision of the Growth Plan for Northern Ontario by supporting the development and commercialization of new technologies that will contribute to future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

NORTHERN ONTARIO HERITAGE FOUNDATION

Northern Ontario Internship Program

The intent of the Northern Ontario Internship Program is to strengthen Northern Ontario's competitive advantage and build economic development capacity by attracting and retaining graduates in the North. The program provides recent graduates who are interested in launching and building their careers in Northern Ontario access to internships.

Strategic Economic Infrastructure Program

This program supports infrastructure projects that best align with the vision of the Growth Plan for Northern Ontario to help create jobs and build capacity in our northern communities.

INVESTOR CHECKLIST/RESOURCE GUIDE

- Determine your building size and property requirements
- Determine most desirable and suitable location
- Develop a business plan with a minimum 2 year cash flow
- Seek and secure financing from all possible sources
- Contact Economic Development Officer (contact info on page 30)
- Contact Planner to determine permitted uses, zoning and site plan requirements
- Contact Chief Building Official for permits and inspections
- Contact Hydro One for utility-side electrical quotes/installation
- Contact Municipal Operations Supervisor for water and sewer quotes/ installations
- Contact Bell for telephone, internet, satellite and fibre television quotes/ installations and/or Shaw for internet and cable television quotes/ installations
- Contact Union Gas for natural gas conversions, installations and quotes
- Have land survey completed if required (for example Highway Commercial purchases requires a survey as it is being sold by “R” plan) Association of Ontario Land Surveyors - <http://www.aols.org/about-us/find-aols>
- Complete a Purchase Agreement after contacting and securing the services of a solicitor

ECONOMIC DEVELOPMENT DEPARTMENT

Contact Information:

The Corporation of the Town of Iroquois Falls
Bill Greenway
Economic Development Officer
253 Main Street
Iroquois Falls, Ontario, Canada
P0K 1G0

Phone: 705-232-5700 ext. 241

Fax: 705-232-4241

Email: ecdev@iroquoisfalls.com

Website: www.iroquoisfalls.com

What our Economic Development Department can do for you!

- Business planning & advice
- Work one-on-one with your business to facilitate the process of expanding
- Provide you with information on government grants
- Show you where to go for loans & financial services
- Assist with market research & demographics
- Provide you with networking opportunities
- Connect you with potential funders
- Connect you with the expertise and resources that you need to be successful in Iroquois Falls

We are here to answer your questions/provide referrals on:

- General business practices
- Expansion planning

The Economic Development Department is committed to:

- Improving the economic well-being of area residents
- Expanding local businesses
- Strengthening Iroquois Falls' economy
- Increasing attractiveness of Iroquois Falls (to live, work and play)

NORTH CLAYBELT COMMUNITY FUTURES DEVELOPMENT CORPORATION (CFDC)

“North Claybelt is a community-based agency offering financial and counselling assistance for new and existing small businesses in our area of Northern Ontario, Canada. To attain its objectives of creating and maintaining jobs and contributing to the economic development of the area, North Claybelt provides local businesses with information, consulting assistance, loans, loan guarantees, and equity investment. We are also involved in numerous economic development initiatives, including Head Start in Business, Entrepreneurs Francophones PLUS and Northeast Community Network.”

Programs & Services

- Business loans
- Business counselling
- Youth internships
- Community development
- Entrepreneurs Francophones PLUS
- Head start in business

Contact Information:

Executive Director

Linda Semczyszyn

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Email: lindasem@northclaybelt.com

Web: <https://www.northclaybelt.com/about-us-1>